

# **Experience the best of Asia**

CAMBODIA | LAOS | VIETNAM | THAILAND | MYANMAR | INDONESIA



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# Why See the World Travel?

See the World Travel (STW- Travel) is an established ground agency (DMC), founded in 2009. We specialize in crafting unique and inspirational tours to 6 countries in South East Asia.

See the World Travel can cater for all of your clients' needs and wishes: Couples, solo travelers, groups, families, specialist trips and set departures.

Our extensive product knowledge (years of living in Asia) and creativity sets us apart from the rest. We can match all expectations and meet every travel budget and travel style.

## About See the World Travel

Originally from UK, we are a medium size DMC specialising in six Asian countries: Vietnam, Cambodia, Laos, Burma (Myanmar), Indonesia & Thailand. However, we also have connections all-over South-East Asia.

Our love for traveling and experiencing different things; enthusiasm for adventure and fascination of Asia are the main ingredients that See the World Travel is made from. Our staff have been building unique adventures for over 25 years and use their expertise and passion to create itineraries and experiences showing your clients the true Asia.

Looking at how our competitors operate in Asia; we found that most visitors do not experience the 'real' Asia and are missing out on some fabulous experiences. This is generally down to the lack of product knowledge and cutting corners...

We use friendly local guides and strongly believe in working with local communities helping them to create a sustainable future and a responsible travelling experience for you.



# What makes us different

### Why you should choose to work with us?

- We have over 25 years of experience working with luxury tour operators.
- We know exactly the level of service and communication you need.
- Our itineraries are thoughtfully crafted and different for every client.
- We constantly update our products giving you the most unique experiences in Asia.
- Our tours are a balance between structured and having plenty of flexibility and free time.
- Being based in Asia and the UK means that we have our finger firmly on the pulse.
- We offer continuous communication and sales support.

### How we work with Tour Operators

After receiving your enquiry, we tailor an itinerary for you that is personalised for each and every client. We would prefer to understand as much about your client's personality, style, likes and dislikes in order to select the most suitable guides, accommodation and tours for their itinerary.

Our quotes and itineraries are e-mailed in an editable format to speed up the response time to your client. You will always get a reply from us within 24 hours. Due to the time difference (+7GMT) quotes will always be emailed by the end of our Asian working day.

Our Itineraries will be quoted as a NET price which you can then mark-up accordingly. However, in regards to our set group departures we give you 10% of the sale price as a commission.

We can also give your sales, marketing and product team all the support and confidence that they will need in order to make successful bookings. Product knowledge is essential to increase your sales and on a regular basis, we will be sending news and updates to your team. At various times of the year we can also train your staff on our destinations and new products and if necessary arrange familiarisation trips.



# What makes us different

## Extra Touches/Added Value (Why we are so special)

We pride ourselves on really looking after your clients and will always go that extra mile. We completely look after your clients as soon as they arrive to the day they depart. Travel with a personal touch isn't just an empty slogan, but a philosophy.

We personally introduce your clients to their guides so they always feel safe and secure and wherever possible we try and use the same guide throughout the trip. On the ground we offer complimentary drinking water throughout and also allow guests to sample local fruit and edible insects free of charges as we believe this massively adds to the clients overall experience.

Once on the ground in certain situations such as feeling unwell, we will always do our best shuffle around activities so your clients don't miss out, but still sticking to the general program.

## **Price Promise**

We don't believe in cutting corners and strive to deliver the best experiences on offer in Asia. We are good value for money and strongly believe that our tours are some of the best in the market. However, we are aware that we operate in a competitive environment, so please do contact us if you find a better price elsewhere and we will compare the itineraries and let you know why there is a price difference.

# Products

We can create inspirational holidays and experiences for all types of traveller:



#### Small groups of friends

Our tours are private with your very own guide and vehicle throughout.



#### Families

Living in Asia with a young family, we know the best facilities and friendly establishments.





#### Solo Travellers

We have a selection of group trips with set departure dates to choose from.



Asia is teaming with wildlife from birds and gibbons to bears and elephants.



**Celebrations & Honeymoon** Whatever the occasion we can create something magical and unique.



#### Golf

From golf holidays to corporate away trips or just a relaxing 18 holes.



Adventure/Soft Adventure We can cover all levels of

adventure for all ages.



#### Cycling

If you prefer 2 wheels over 4 then we have many adventures throughout Asia.



Special Interests

Photography to Paddle Boarding we have every experience covered.



**Off of the Beaten Track** From climbing mountains to dirt biking there are no limits.



#### Schools

We have experience of creating school and Duke of Edinburgh programs.

#### M.I.C.E

We can provide solutions for all your Meeting, Conference, Exhibitions and Incentive trips.

### Activities

Extra activities or experiences can be included or added to all of our holidays. Ranging from: Trekking, Kayaking, Elephant riding, Quad Biking, Golf, Cookery, Helicopter Riding, Horse Ridding, Scuba Diving, Mountain Biking, Pottery, Lake Cruises to Guided Tours and much more.



# **Key Information**

## **Our Vehicles**



For all our tours we use a range of vehicles as listed in our vehicle portfolio. We use bio-diesel in our tour vehicles whenever possible and maintenance is carried out before every tour.

The engine oil is replaced after every 3000Km, the oil filter after every 6000Km and the air filter at every 10,000Km. All of our vehicles are fitted with seatbelts as standard however children's seats have to be supplied by the client.

## **Local Guides**



All our guides are holders of official tour guide certificates from the ministries of tourism. They all undergo training before they obtain their guiding licence which they have to renew currently on a yearly basis.

In remote areas we have sourced the best local guides available; one of which was chosen to host Gordon Ramsay on his Asian Odyssey program in Cambodia.

## **Hotel Health & Safety**



All the hotels that we use have health and safety certificates from the Ministries of Tourism and the appropriate local government authorities before they are allowed to work with guests. We regularly carry out our own hotel inspections to make sure that all standards are met.

### In Case of an Emergency



All clients travelling with us should have their own travel insurance in case of an emergency including airlifts as part of their policy.

We expect you to collect a copy of the clients travel insurance and passport forwarding the details to us. In the case of a life threatening medical event we can then evacuate your client's safety. We also have a list of telephone numbers in every country and in an emergency we can be contacted 24 hour a day.

### Accommodation



We pride ourselves on selecting the most comfortable and characterful accommodation available while trying to avoid the large faceless hotels were ever possible. Our hotels range between 3 to 5 star and we will always try to select the most atmospheric, interesting and exiting options possible.

In areas where there are no hotels and accommodation is more limited; usually during trekking or nature & wild life encounters we will offer you Eco-Lodges, Home Stays and in some extreme cases, even a military hammock with mosquito net. But these will be always safe and clean and are mostly run by interesting minority or eccentric people and usually accompanied by some of the best food in Asia.

### **Responsible Tourism**

Our sustainable tourism policy is a mix of our green and environmental policies and the ethics of our company in relation to running Asian tour operations in a responsible and sustainable manner.

We strongly believe in doing the right thing and making good ethical company decisions wherever possible. We strive to employ the best people and educate customers about Asia.

# **Our Client's Experience**



### Randy West (USA)

See Asia Differently is a unique unconventional, unusually honest, extremely conscientious, flexible and nimble travel company. They will jump high hurdles to arrange your own truly PERSONALIZED experience in Asia.

Culture, nature, adventure, history, living with the locals, entertainment, and just about any other aspect of life and society you want to explore. You create your budget, your time frame, and let their English speaking knowledgeable guides and careful fun drivers take you on a trip for a lifetime.

I travel independently and creatively and they put together a full three week itinerary that took me from North to South and East to West. If there's something you want to do or see or even if you don't know, just ask questions and Peter et.al. will figure it out. I will gladly call on them the next time I am in Southeast Asia.

#### Zeman Family (Czech Republic)

This was our first time to Asia and now it definitely won't be our last as Cambodia has really opened our eyes. We were unsure whether to bring our 7 year old daughter with us but we are so glad we did. What a wonderful experience for kids she absolutely loved it and has really grown up since returning home. I can't thank the team enough; you really made or holiday a special adventure that we will always remember.



## Our Travel Awards

